

In Premise, SaaS in Premise and SaaS in Cloud



| Enabling You!

Powerful Organizations are driven by Powerful People – Powerful People are driven by Powerful Visions – Powerful Visions are enabled by Powerful ERP Systems

Enabling You!

Organizational evolution demands Standard Operating Procedures, well defined workflows, authorizations, and escalation processes, and intuitive & transparent business intelligence. The system deployed to achieve these goals, further needs to be “simple” and “easy to use” with a penchant for scalability. These SOPs and traits exist in most organizations, at least theoretically, but the execution and adherence to these exacting standards still remain elusive. Focus 8 shines out as a beacon of hope, meeting and far exceeding these expectations and establishing itself as an industry benchmark.

Focus 8 is simplicity in itself. The very nature of its revolutionary design makes it a breeze for you to achieve these capabilities. All we do is Enable You!

Enable Scalability

The robust nature of the solution allows Focus 8 to adapt to your organization’s size and depth and grow user roles and profiles to suit the organizational hierarchy and structure.

- Modular structure lets you decide the ERP rollout strategy
- Online & offline synchronization helps you smoothly get remote data
- Unlimited* masters, tags & workflows let you define & evolve your company’s SOPs
- Powerful Application Programming Interface (API) lets you expand your operational unification across your organization

Enable Mobility

The revolutionary new system architecture of Focus 8 brings the power of the ERP to your pocket.

- Real-time system design gives you up-to-the-minute accurate information for effective and powerful decision making wherever you are
- Role specific systems access allows you to define the functionality extended to mobile devices be it for field resources, sales teams or decision makers

Enable Governance

No matter how disciplined your organization or how robust our system, hierarchical approvals and crisis escalations are essential for effective business performance

- Define unlimited* approval trees and hierarchies
- Define unlimited* workflows for all business processes
- Induct new users at optimum productivity instantly
- Drive productivity through robust systems governance

Enable Efficiency

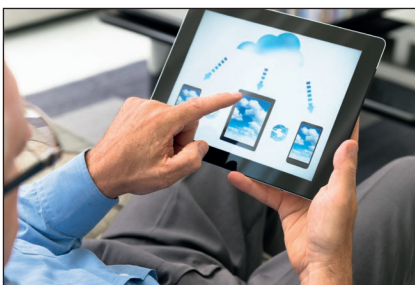
With all the complexities of business surrounding you, and systems that you need to adhere to, the least we can do is provide an easy to use, intuitive system which is a breeze to operate.

- Focus 8 will make you feel at home within minutes.
- Interactive home screen for ease of data entry
- User specific multiple dashboards

Enable Standards

Be it trading, manufacturing, services, real estate, healthcare, academia or virtually any business environment, we bring our expertise to serve you.

- Easy and efficient integration across modules and vertical specific systems



Advantages

- Advanced Report Writer
- Advanced security
- Advanced user definable synchronization
- Built-in Business Intelligence Tool
- Document version tracking
- Dynamic workflow management
- Data Import/Export facility
- Define Industry-Specific Process in all modules
- Email/SMS/Mobile Apps Integration
- Integration Friendly architecture
- KPI definition and smart data analyzer
- Multi Lingual Support
- Multiple authorization flow definition for masters/transactions
- Multi-tier, scalable and secure
- Quick & Easy deployable Solutions
- Unlimited master types
- User/Role specific multiple dashboards for one user/Role

Modules

- Accounting by SBU
- Advanced Financial Reporting
- Auto Intercompany and Intracompany transactions
- Budgetary Control System
- Fixed and Variable Allocations
- LC Management
- Multi Company Data Consolidation
- Recurring journals
- VAT/GST Compliant
 - Automate filing of VAT/GST returns
 - VAT/GST input calculation (Purchases)
 - VAT/GST output calculation (Sales)

Advanced Financial Management



Sales Management

- Attach multiple document of your customer by item and Transaction
- Enquiry and Quote Management
- Managing Consignment Sales
- Order Management
- Pricing, contract management and master data management

- Attach multiple document of your vendor by item and Transaction
- Consignment Purchases
- Material Return, Rejection and Replacement Management
- Management of Advance payments
- Pricing, contract management, and master data management
- Supplier Quotation Comparative Analysis
- Tracking Shipment Notifications
- User defined procurement flow

Procurement Management



Accounts Receivables & Payables



- Advance Credit Control System
- Auto interest calculations on delayed payments
- Customer Appraisal and Rating
- Finance terms definition
- Payment terms definition and Recurring Auto Invoicing
- Payment reminder terms
- Supplier Rating

- Alternate/Substitute Item Management
- Default Sales and Purchase unit by product
- Inventory Reservations
- Inventory Tracking and Transfers
- Product profiling
- Multiple Attributes for products
- Manage Batches and expiry date
- Reorder levels by store and auto Indent
- Serialized Inventory Controls

Inventory Management



Quality Control



- QC Requisition
- Quantity Breakups for sampling
- Rule definition for testing
- Sample and Total Test
- Test Approvals
- User Defined Test Definition

- Backward and Forward scheduling
- Batch wise analysis
- Capacity Utilization Vs Production Target Analysis
- Define Calendars, Capacities, Work Centres, Bill of materials, and Routes
- Graphical interface for view work centres and the schedules
- Standard Cost Vs Actual Consumption analysis
- Man, Machine and Material Analysis
- Production Planning and scheduling based on Orders/Forecast
- Planning independent Orders
- Production Status and WIP Tracking

Manufacturing & Resource Planning



Project Accounting

- BOQ Vs Actual
- Budgeting and Analysis by Labour, Material, Overhead etc.
- Creation of Phases for each Project
- Option to capture project related cost
- Profit Analysis by project
- Project Budgeting, Actual & Variance Reporting
- Project progress/status tracking

- Asset Acquisition and Flexi fields in Master Creation
- Asset creation with flexi fields
- Auto depreciation posting
- Asset Maintenance
- Asset usage
- Capitalisation of Assets
- Disposal of Assets
- Revaluation of Asset
- Transfer of Assets

Fixed Asset Management



- Bin Management
- Billing Module
- Inward receiving process
- Masters
- Move Process
- Outwards
- Picklist
- Pick and Move on mobile devices

Warehouse Management



Retail Management



- Auto Replenishment
- Day End process
- Discount Management & Multi level user security and approvals
- Membership, Loyalty programs, Rewards and Gift Cards
- Pricing by outlet
- Schemes and Sales Promotions
- Spilt and Merging of billing
- Time and shift tracking

- Employee Information
- Recruitment and Onboarding
- Payroll and Shift Management
- Employee Loans, Advances, Arrears and Leave Management
- Performance Appraisal
- Increment, Promotions and Transfer Management
- Human Development, Training and Resource Planning
- Employee Self Services
- Employee Separation and Exit Management
- Organizational Structure

Centra HCM



Comparative view

FOCUS 8 Versions

| MODULE | FEATURES | STANDARD | PROFESSIONAL | ENTERPRISE |
|----------------------------------|--|-------------------------------------|-------------------------------------|-------------------------------------|
| SYSTEM TOOLS | Number of Dimensions/Tags | 4 | 8 | Unlimited |
| | Cloning of Transaction Types | 1 | 3 | 256 |
| | Document Workflow Definition | 5 | 25 | Unlimited |
| | Custom Reports | 7 | 25 | Unlimited |
| | Number of Synchronization Locations | 3 | 7 | Unlimited |
| | *Maximum ERP Users | 10 | 20 | Unlimited |
| | Authorization levels | 1 | 3 | Unlimited |
| | Inter Company Posting | X | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | Automated Report Scheduler | X | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | BI Dashboard | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | API Based External Modules | 3 | 7 | Unlimited |
| | **BI Tools | X | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | Masters Authorization | X | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | Transactions Authorization | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | FINANCIAL | Multiple Trees | X | <input checked="" type="checkbox"/> |
| Multi Currency | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Multi-lingual | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Bank Reconciliation | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Budget Planning | | Basic | Basic | Advance |
| Credit Management | | Basic | Basic | Advance |
| Recurring journal | | X | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Letter of Credit (LC) Management | | X | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| VAT Posting | | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| TDS | | X | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Provisional Entries | | X | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Department Appropriation | | X | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Advance Cashflow/MIS Reports | X | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | |
| INVENTORY | Full Module | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | Batch/Lot Management with Expiry Dates | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | Serial Number Tracking/RMA | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | Bin Management | X | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | Stock Reservation & Release | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | Order Management | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| FIXED ASSETS | Fixed Assets Management | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| PRODUCTION | Production Costing | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| MRP & Q.C. | Manufacturing Resource Planning | X | X | <input checked="" type="checkbox"/> |
| WMS | Advanced Warehouse Management System | X | X | <input checked="" type="checkbox"/> |
| POS | Retail & Restaurant Management System | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| CENTRA HCM | Work Force Management | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | HR Forms- Customs Module | 5 | 20 | <input checked="" type="checkbox"/> |
| | Customs ESS Tab | X | X | <input checked="" type="checkbox"/> |
| | Time Card | X | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | Air Ticket | X | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | Claims | X | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | Pay Group | 5 | 20 | <input checked="" type="checkbox"/> |
| | Pay Batch | 5 | 20 | <input checked="" type="checkbox"/> |
| | Pay Group Matrix | X | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | Arrears Management | X | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| | Recruitment & On Boarding | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Selection Cycle | 5 | 20 | <input checked="" type="checkbox"/> | |
| | Performance Appraisal | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |

About us

To succeed in today's competitive environment, companies need to innovate, develop and deliver high quality products as well as address the complex needs of a growing business. The global marketplace is constantly evolving and Focus Softnet offers custom-built IT solutions to help companies focus on what they do best, while functioning better and driving business.

Established in 1992, Focus Softnet has a rich history of innovation, expansion and growth. Right from its first product (version), the emphasis was always on continuous R&D and team work to ensure the products developed are feature-rich and are based on state-of-the-art technologies. With business associates across the globe, partnering with respected organizations,

which help leverage optimal performance and technical standards, today Focus Softnet has evolved into a true multinational organization with 26 offices across 17 countries.

As an IT solutions provider with over 25+ years of experience and multi-domain expertise, Focus Softnet's consulting services and skill-sets are backed by a vast knowledge-base and a keen understanding of what it takes to run and grow a business. By re-engineering business processes and optimizing resources, developing and deploying user-friendly, flexible and cost-efficient industry specific solutions, Focus Softnet has helped over 1 Million+ users across the globe increase productivity and efficiency.

MIDDLE EAST

| UAE | Phone Number |
|------------------------|---------------|
| Dubai (DIC) | +9714-3912670 |
| Dubai (Barsha Heights) | +9714-4347395 |
| Sharjah | +9716-5695358 |
| Abu Dhabi | +9712-6228277 |

Saudi Arabia

| | |
|-----------|--------------------------|
| Jeddah | +966-2-6575317 / 6575275 |
| Al Khobar | +966-3-8645819 / 8645841 |
| Riyadh | +966-1-4039787 / 4032876 |

Kuwait

| | |
|-------------|--------------------|
| Kuwait City | +965 - 22440410/13 |
|-------------|--------------------|

Bahrain

| | |
|--------|---------------|
| Manama | +973-17212763 |
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Qatar

| | |
|------|----------------------------|
| Doha | +974 - 44353659 / 44438730 |
|------|----------------------------|

Oman

| | |
|---------|------------------------|
| Muscat | + 968 24819406/407/408 |
| Salalah | +968 23291235 |

AUSTRALIA

Australia

| | |
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| Sydney | +61-2-84044245 |
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INDIA

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| Hyderabad (Head Office) | +91-40-40353535 |
| New Delhi | +91-11-43043333 |
| Mumbai | +91-22-61419786 |
| Kolkata | +91-33-40163535 |
| Bangalore | +91-80-25550700 |
| Chennai | +91-44-43145555 |
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FAR EAST

Malaysia

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| Kuala Lumpur | +60-3-55218591 |
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Singapore

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| Singapore | +65-68442326 / 68441456/57 |
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Nigeria

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NORTH AMERICA

Canada

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